



**New Jersey  
Burglar & Fire Alarm Association**  
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February 16, 2006

Dear NJBFAA Member:

The past few years have seen unprecedented activity for the burglar and fire alarm industry here in New Jersey.

In Spring of 2004, the Division of Consumer Affairs rolled-out the licensing of burglar and fire alarm installers. In Mary of 2003, another state agency – the Department of Community Affairs – unveiled its certification of fire protection equipment installers and maintainers. As you can imagine, the NJFAA has been front and center as the industry grappled with the multitude of requirements and changes both the license and permit have created.

NJBFAA has worked hard to educate the industry on both application processes. We continue to field calls on a daily basis from new companies entering the industry who need to obtain licensing. On numerous occasions, we have hosted representatives from both state agencies at our conventions and regional meetings. Many members of the NJBFAA Board of Directors regularly attend the state agency advisory meetings and provide briefings and updates to the members. We have created a monthly newsletter to provide timely communication on the permit and licensing programs.

And just three weeks ago, we had a panel of the Fire Alarm, Burglar Alarm and Locksmith Advisory two hours addressing the audience and fielding questions. Additionally, Gary Licknack from the Department of Community Affairs was on hand to discuss his agency's permit program. I traveled to Newark in early January to offer assistance to the Division of Consumer Affairs as they establish the new business licensing program.

One thing that has become apparent from the multitude of meetings and discussions we have had is that there is still a lot of confusion over the education and training requirements for permitting and licensing. What's required for renewal of your individual license? What's required for renewal of your fire protection equipment installer permit? What will be required to apply for a business permit? What type of training do I need to secure for my unsupervised employees? How about my supervisory employees? It's confusing. And some of the issues, particularly as it pertains to the business permit, are still under discussion. Even a careful reading of the regulations may not provide clear answers.

To help decipher the education/training issue, we have just asked for written clarification as to the Division of Consumer Affairs and Department of Community Affairs education AND continuing education (renewal) requirements. Copies of both these letters are enclosed.

As soon as we receive answers to these questions, we will forward them to you immediately. This will help you with your training schedule for 2006 and beyond – and help you with your training schedule for 2006 and beyond – and help NJBFAA put together a training calendar that fits your needs.

In the Interim, rest assured that NJBFAA is hard at work on your behalf – working to obtain accurate and timely information for the entire industry. We thank you for your continued support.

Sincerely,

A handwritten signature in cursive script that reads "Casey Guagenti".

Casey Guagenti  
President